

围巾线3mm 常规间距 黑线黑片珠片纱

产品名称	围巾线3mm 常规间距 黑线黑片珠片纱
公司名称	杭州安千信纺织贸易有限公司
价格	面议
规格参数	品名:珠片纱 成分及含量:100%涤纶，环保材料亮片 纱支:150d/2
公司地址	萧山区坎山镇八大村六组
联系电话	22876256

产品详情

价格：请不要一上来就问现在珠片纱多少一公斤。请先告诉我以下几点：

- 1.你需要什么样的规格。2mm 2.5mm 3mm 瓜子片 耳环片等等
- 2.告诉我你需要的线的材质 涤纶 锦纶（尼龙）等等
- 3.告诉我你所需要的颜色，珠片纱珠片的间距。
- 4.告诉我你需要多少公斤，我会告诉你需要多少时间能完成生产。

一.关于产品颜色方面的的相关问题，请与我们联系 tel：18329132956 qq:1032015142

(欢迎来样订货生产) (welcome the incoming sample ordering production)

珠片纱都是现场实拍，但是由于光线原因，造成了色差，不好意思！如果你想咨询，可以旺

旺或者电话咨询我们！

(paillette yarn are the real scene, but due to the light, caused the color difference, sorry! if you want to consult, can or call us! email: lihuaxiao2@qq.com, tel: 18329132956)

珠片纱不同于别的产品，如果您对于颜色要求特别高的，最好您能寄点小样给我们，这样您需要什么样的产品，我厂就一目了然，有利于大家彼此之间的合作。

(paillette yarn is different from other products, if you want to color requirements are particularly

high, the best you can send some sample to us, so you need what kind of products, our factory will stick out a mile, facilitate cooperation between each other.)

用我们的真心、诚信，换你的舒心、放心。希望我们能使您感受到最贴心的服务，希望我们的产品能让您满意。

(with our sincerity, honesty, for your comfort, rest assured. i hope we can make you feel the most attentive service, i hope our products will make you satisfied.)

二.
如果你是外贸公司的采购员，你看了下面的介绍还是觉得不清楚，你可以与我们联系tel:18329132956 qq:1032015142

一.如果您是国外厂家：

(if you are a foreign manufacturers:)

亲爱的采购员你好，可能你对我们这个产品不是很熟，就是拿着国外客户给你的一些参数你来进行搜索，那么我先来为你大致讲一下珠片纱这个产品。（ hi ,dear buyer, you may not know about this product very well.you are in accordance with the boss to give you the data to search product,then i'll come for you generally talk about pearl yarn.）1.一般珠片纱线为涤纶线：分为120d/2,150d/2 这是丝的直径参数。一般为2股所以合起来就是120d，150d。其实客人给你们的参数就是这个。（客人一般给的是120d/2,150d/2）。

(1.general paillette yarn for polyester line: 120d/2150d/2 this is diameter wire. generally 2 shares so together is 120d, 150d.in fact the request parameters. (guests to your argument is 120d/2150d/2).

2.关于珠片纱亮片大小：一般分为2mm，2.5mm，3mm当然这些是常用的，你也可以来样订做。

(about the paillette yarn of sequins size: generally divided into 2 mm, 2.5 mm, 3 mm, of course, these are commonly used, you can also be customized to sample.)

3.关于珠片纱价格（1）就拿2mm珠片纱来举个例子，一般2mm，孔径小，产量低，一般用的都是120d的线，所以价格高。（2）就珠片纱原材料来讲，120d比150d的价格高的多。（3）因为一般用珠片纱线都是采用有色线，不是用白色的线去染染的，所以就一般而言，颜色深的线比颜色浅的线贵的多，当然白色，黑色，是常规的。（4）因为我们是首次合作，所以我们的价格跟你的需求量有很大的关系，一般1吨以上就是大货了，我们给的价格也是相对的最低价。

(3 .on the beads yarn prices (1) with 2mm beads yarn for example, general 2mm, small pore size, yield is low, generally are used in 120d line, so the price is high. (2) on the beads yarn raw materials, 120d than 150d much higher prices. (3)for general use beads yarn is the colored line, not to dye with the white line, generally speaking, color deep lines than light colored line is much more expensive, of course, white, black, is a normal. (4) because we are together for the first time, so has the very big relations our price and your demand, general 1 tons is the big goods, we give the price is relatively low.)

三.下面是我们的一个客户案例（该外贸公司之前是做花式纱的，现在有我们产品的单子想和我们合作），有什么需要进一步了解可以联系我们 tel:18329132956 qq：1032015142

4.我们是专业的

是的这是我们一个江苏的一个客户，他们的客服要求他们采购150d/2和100d/2, 3mm,黑片，黑线，间距为4.5cm的珠片纱。根据我们从事珠片纱行业10多年的经验，我们觉得100d/2用在3mm的珠片上，已经不符合常规了，这个规格的价钱要贵很多，我们估计那个客户吃不消这个价钱，所以我们建议她跟客户沟通联系，并给她我们一个合理的报价，当她跟客户联系之后，也采纳了，我们的意见。

4.we are professional (an example of our customers' below)

n

(yes! this is our a jiangsu a client, their customer service asking them to purchase 150 d / 2 and 100 d / 2, 3 mm, black, black line, the distance of 4.5 cm the bead piece of yarn. according to our in the bead piece of yarn industry more than 10 years experience, we think 100 d / 2 on 3 mm bead piece, already do not conform to the normal, the specifications of the price is more expensive, we estimate that is too much for the customer the price, so we advised her to communicate with the customer contact, and us a reasonable quotation to her, when she after contact with our customer, also adopted, our opinions.)

5.关于与国外供应商的竞争。

一般像孟加拉，印尼这些小国家，劳动力便宜，采用的珠片纱原材料差，所以导致了他们价格低下，珠片纱原材料我们用的是国际名牌华欣涤纶线，所以导致价格较高，但是我们也有我们的优势，我们珠片纱质量好次品率低，规格多样，如果对方客户有需要，我们也可以用别的涤纶线。我们与外贸公司有多年的合作经验。

(5. about the competition from foreign suppliers.

these small countries generally like bangladesh, indonesia, cheap labor, adopt the bead piece of gauze of raw materials is poor, so leads to their low price, bead piece yarn raw materials that we use is the international famous brand of hua hin polyester thread, so the price is higher, but we also have our advantage, we bead piece good yarn quality defect rate is low, norms diversity, if your customer need, we can also use other polyester thread.)

四.我们的优势和对产品质量次品率的保障，有更多想了解的 tel：18329132956 qq:1032015142

二.我们的优势（ our advantage ）

1.珠片纱供货能力（ bead piece yarn

supply ability） 我们拥有300多台电脑机，我们有100多名员工，无节假日休息，日夜不停生产，我们每天能生产2~3吨的珠片纱产量。（ we have more than 300 computer machine, we have more than 100 employees, no holiday rest, day and night, we can produce 2 ~ 3 tons a day bead piece of yarn production.. ）

2.对于常规的珠片纱(黑色3mm,2.5mm,2mm;白色2mm,2.5mm,3mm),我们有充足的备货。(for the pearl yarn conventional (black white grey 3mm,2.5mm, 2mm) we had an ample supply.)

3.关于来样订货生产,本公司致力于研究开发不同珠片纱产品,所以欢迎给位来样订货生产。(about the incoming sample ordering production, the company is committed to research and development of different bead piece of gauze products, so welcome to sample ordering production)

4.现有珠片纱200多种不同规格,下面是本公司,常规产品色卡展示:

(existing more than 200 kinds of bead piece in different specifications, the following is our company, normal product color display:)

5. 关于产品珠片纱的次品率问题

(about the product defective rate of beads yarn) 由于我们厂在生产工作中,实行生产责任制,每箱线是谁生产的都有据可依,所以我们的产品的次品率是很低的。 如图我们可以看见,这箱线是有第二小组,王刚所生产的 是2.5mm的白线金片。重25.16kg。所以对于我们的品质请你放心。(because of our factory in the production work, implement production responsibility system, each box line who is producing are reasonable, so our product defective rate is very low. as we can see, this box line is second group, wang gang produced is white gold 2.5mm. heavy 25.16kg. so for our quality, please rest assured.)

6.关于货运跟包装 (about the freight and packing)

(1).本公司有自己的送货车,所以关于运输我们可以提供免费服务,关于卸货,本公司严格要求本公司员工帮忙卸货,这是我们的义务。(如果本公司员工没有履行你可以电话联系。我们会给予相应的处理方案)。

(2).本公司也拥有自己的生产包装小组,所以对于包装请你放心,我们可以根据你的要求来进行配合。(we have our own packing department, so for the packaging, please rest assured, we can according to your request to cooperate.)

三.以下是我们几种正在生产机器的展示 :

(several machines in production :)

1.珠片纱机 (bead piece yarn machine)

2.亮片机,可订做各种形状的亮片(所谓的珠片和瓜子片)

四.以下是几种产品的展示:(here are several kinds of product display:)

(1) 3mm , 黑线 , 黑片 , 间距4.5cm (specification: 3 mm, black, black, spacing of 4.5 cm)

(2) 3mm , 黑线 , 银片 , 间距4.5cm (specification: 3 mm, black, silver piece, spacing of 4.5 cm)

五.我们仓库 (our warehouse.)

六.我们的详细地址，欢迎在线上的你，来我司 详细探讨 tel:18329132956 qq:1032015142

一般情况是：萧山东下高速，然后进入g104国道，然后进入八柯线，之后你会在你的右边看见一块写有坎山镇几个大字的石头，然后右拐，直行...接下来你可以参照地图，或者给我们来电。